



## partnership

Argus' innovative Rebate Contracting service is an alternative to today's restrictive PBM model. The Argus approach brings manufacturers and health plans together, acts as an intermediary, and fosters open and direct communication. Argus acts as the information conduit between its health plan customers and pharmaceutical manufacturers, negotiates and maintains the pharmaceutical reimbursement contracts, performs necessary administrative services, and provides the expertise and information to enhance rebate contract results.

## customer formulary

With Argus as your Pharmacy Benefit Partner, you retain full control of your rebate program. Rebate contracts are based on your formulary, and Argus offers you options to suit your unique business needs.

## clinical support

Argus' support services are designed to maximize your rebate revenue. Our clinical staff offers formulary management services. We proactively provide new drug information used to evaluate and select formulary medications for various diseases, conditions and patient populations. To aide you in decision making, we perform drug utilization analysis and review these studies with you. With the support of Argus' superior information and technology, you achieve optimum rebate contract results.

## full disclosure

Our full disclosure policy ensures that you are aware of every aspect of your rebate program. Argus' fees are all disclosed up front. This includes Argus' per-claim administration fee. Manufacturers pay Argus a low, fixed percentage fee for the administrative and information services provided, which is based solely on rebated product sales.

## desktop access

All contract terms and conditions are loaded into the Rebate Administration System and are available for your access. Once the contract terms are loaded, the system generates an easy-to-understand summary that can be used for manufacturer negotiations and review.

## administration services

All administrative functions are performed by Argus' industry leading Rebate Administration system. The contract administration services include monthly billing, reconciliation, accounting and utilization reporting.

We have streamlined the generation of manufacturer invoices — creating invoices for each drug manufacturer within 15 business days of the quarter's close. This rapid turnaround time improves your cash flow and has a positive impact on your bottom line.

By utilizing the vast resources of Argus to administer rebates, costs are reduced and you enjoy the efficiency of a centralized reimbursement program. Argus frees your resources to focus on critical business needs by holding the contracts and managing the administrative process with our superior software and expertise.

Argus' rebate programs are the unique solution to your rebate needs. With Argus as your partner, you'll see new value in your rebate contracts.